

C-26 Contractor Logistics Support (CLS) Follow-On Acquisition

System Program Director: Col Arthur Morrill

Program Managers: Sharon Hulsey
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Designated Acquisition Commander: Maj Gen Charles Perez

Contractor: Fairchild Aircraft Incorporated

Contractor Program Manager: Michael Lovelace

Program Description

This effort focused on providing full CLS for 32 Air National Guard (ANG) and Army National Guard (ARNG) C-26B aircraft and 1 ANG UC-26C aircraft. The C-26B is a militarized version of the Fairchild Metro 23; the UC-26C is a derivative of the Fairchild Merlin IVC. The C-26B provides time-sensitive movement of personnel and cargo, as well as limited medical evacuation. The UC-26C provides support to counter drug (CD) operations. Additionally, up to ten ANG C-26Bs will be modified to carry specialized electronic equipment used to support CD operations.

How Streamlining Made A Difference

The C-26 Program Office used acquisition streamlining initiatives to remove all Military Standards & Specifications (MIL STDs/SPECs) from the RFP. The RFP Support Office was employed to support the C-26 program. The team also reduced government mandated Contract Data Requirements Lists (CDRLs) from 22 to 4, and substituted a performance-based Statement of Objectives (SOO) for a Statement of Work (SOW). The requirement was designed to conform to Federal Aviation Administration certifications and standards, creating a high level of interest and competition within the commercial industry. These efforts resulted in program cost avoidance of approximately \$33.4M.

Measure	From	To
SOW to SOO	61 pgs	1.5 pgs
Government mandated CDRLs	22	4
MIL STDs/SPECs	4	0
Cost Avoidance	\$140.7M	\$107.2M

Bottom Line: The C-26 CLS follow-on acquisition used existing resources to streamline the RFP (doing it *better*), reduced proposal evaluation time (doing it *faster*), and saved \$33.4M in program cost (doing it *cheaper*).

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